



Empira Group is an investment manager for institutional real estate investments specializing in engineering innovative and high-yield investment solutions in German-speaking Europe and the United States. Our real estate and capital market experts cover the entire value creation process – identifying first-class investment opportunities of all property types, ensuring a smooth acquisition process, and experienced asset management. We operate as a sole and reliable point of contact for our investors and build sustainable investment solutions tailored to each investor's unique set of requirements. Integrity and a focus on performance are among our most important values.

In order to further execute our growth strategy, we are looking for a committed and entrepreneurial personality **for our Miami location** as:

Director of Acquisitions

Position Overview

The Director of Transactions will manage the real estate sourcing and acquisitions activities for the company.

Your tasks

- Generate multifamily investment opportunities through marketed and off-market channels. Develop and manage partner, broker and other industry relationships to generate deal flow and market/product expertise.
- Source, research, evaluate, assess, and coordinate the execution of land acquisition opportunities for multifamily development.
- Evaluate, underwrite, and recommend appropriate investment opportunities. Identify and communicate risk and reward in each investment opportunity and price such risk appropriately.
- Research and evaluate market and industry data/trends to build and frame the team's viewpoint on the appropriate risk/return metrics for new opportunities.
- Lead the due diligence process during the property acquisition phase. This includes traveling as necessary, participating in site walks, pre-con estimation, coordinating with 3rd party inspectors and contractors, and assistance with the recommendations and corresponding build-out of capital needs plans.
- Gather and document project requirements and ensure completion of the necessary feasibility studies, designs including resource plans, schedules, and work plans to produce final project plan.

Your qualification

- Bachelors' degree in related field with 10+ years of sourcing and acquisitions experience in commercial real estate. MBA or MS in Real Estate or Finance a plus.
- A customer-focused and holistic approach to development, considering a wide-array of stakeholder perspectives including tenants, investors, and internal teams.
- Proven leadership skills that cultivate collaboration and stimulate pro-active communication among internal and external team members.
- Excellent problem solving and analytical skills, and ability to manage multiple, complex projects while meeting deadlines.

Our offer

- Young, dynamically growing company with flat hierarchies
- Dedicated and motivated team
- Attractive compensation and benefits package
- Training and personal development opportunities
- Modern offices in central locations



Please send your complete application documents, including your salary expectations and possible starting date, by e-mail to neyda.nieves@empira-invest.com.

Empira Group, LLC
Neyda L. Nieves, (+1) 786 200 3790

We look forward to receiving your application!

Equal Opportunity Statement

Empira Group is committed to diversity in its workforce and is proud to be an equal opportunity employer. Empira Group considers qualified applicants without regard to race, color, religion, creed, gender, national origin, age, disability, veteran status, marital status, pregnancy, sex, gender expression or identity, sexual orientation, citizenship, or any other legally protected status.