



Empira Group is an investment manager for institutional real estate investments specializing in engineering innovative and high-yield investment solutions in German-speaking Europe and the United States. Our real estate and capital market experts cover the entire value creation process – identifying first-class investment opportunities of all property types, ensuring a smooth acquisition process, and experienced asset management. We operate as a sole and reliable point of contact for our investors and build sustainable investment solutions tailored to each investor's unique set of requirements. Integrity and a focus on performance are among our most important values.

In order to further execute our growth strategy, we are looking for a committed and entrepreneurial personality **for our Miami location** as:

## Associate

### Position Overview

The Real Estate Associate will analyze, and underwrite new development and/or acquisition opportunities to augment Empira's portfolio of multifamily properties.

### Your tasks

- Analyze and underwrite new multifamily development and/or acquisition opportunities using complex financial modeling and market data analysis.
- Draft investment memorandums and create presentations for acquisitions.
- Research and analyze demographic, economic, and real estate market data to recognize market trends to support detailed deal-level due diligence and underwriting assumptions.
- Foster and maintain active relationships with target market participants including investment sales brokers, property managers, lenders, and servicers to find and source off-market deals.
- Support all aspects of development and/or asset acquisition process, including contracting, design development, construction, property management selection, and asset management.
- Create and manage the development pro forma and schedule, including all draw activity. Prepare lender draw packages and monitor asset performance for compliance with loan covenants and other governing documents.
- Conduct field investigations which include creating rent studies off the competitive properties, completing detailed analysis of the immediate neighborhood and in-depth summary of the land sales, and multifamily apartment sales in the immediate area.
- Strategize with third party property management companies to maximize returns during lease-up.
- Establish close relationships with key agency staff members, government officials, community members, and state HFAs.
- Assist with the training and mentoring of analysts who support the Associate role.
- Work closely within development teams to assess market feasibility, determine financial feasibility, and structure complicated transactions.

### Your qualification

- Bachelors' degree in related field with 3-5 years of acquisitions and development experience in commercial real estate (preferably multifamily).
- Previous experience conducting underwriting or valuations for multi-family homes is required.
- A customer-focused and holistic approach to development, considering a wide-array of stakeholder perspectives including tenants, investors, and internal teams.
- Proven leadership skills that cultivate collaboration and stimulate pro-active communication among internal and external team members.
- Strong problem-solving skills, basic accounting principles knowledge, documentation skills, research and resolution skills, data analysis and multi-tasking skills.
- Possess strong organizational and time management skills.
- Must be highly organized, accurate, and punctual and able to operate well in a high-paced environment.



### **Our offer**

- Young, dynamically growing company with flat hierarchies
- Dedicated and motivated team
- Attractive compensation and benefits package
- Training and personal development opportunities
- Modern offices in central locations

Please send your complete application documents, including your salary expectations and possible starting date, by e-mail to [neyda.nieves@empira-invest.com](mailto:neyda.nieves@empira-invest.com).

Empira Group, LLC  
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We look forward to receiving your application!

### **Equal Opportunity Statement**

Empira Group is committed to diversity in its workforce and is proud to be an equal opportunity employer. Empira Group considers qualified applicants without regard to race, color, religion, creed, gender, national origin, age, disability, veteran status, marital status, pregnancy, sex, gender expression or identity, sexual orientation, citizenship, or any other legally protected status.